



Hammerson

# 2016 Half-year Results

25 July 2016

# Agenda

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01

## H1 highlights, markets and positioning

David Atkins - CEO

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02

## Financial results

Timon Drakesmith - CFO

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03

## Portfolio update

David Atkins - CEO

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04

## Conclusion and Q+A

David Atkins - CEO

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# H1 highlights

Consistent growth profile

**EPS +5.1%**

**DPS +6.3%**

**NAVPS +2.4%**

Premium space attracting more long-term lettings

**Leasing volumes +19%; LfL NRI +2.1%<sup>(1)</sup>**

Adding super-prime assets

**Dundrum, Dublin**

Capital profile strengthened

**£500m disposal programme close to completion; £830m long-dated debt**

Two developments completing in next six months

**80% pre-let; 19% profit on cost**

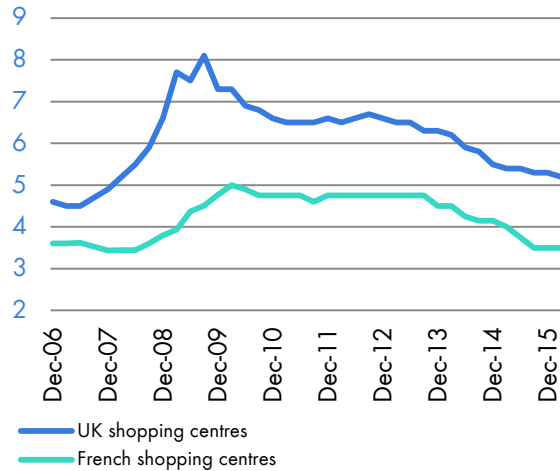


(1) Including premium outlets +2.7%

# Market backdrop

## UK contrast with rest of Europe

Shopping centre NIY (%)

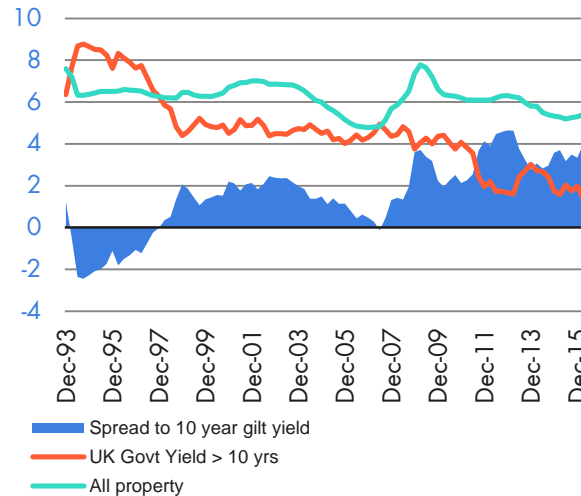


Brexit creates economic and political uncertainty in UK

French property yields historically less volatile than UK

## Support from yield spreads

Commercial property yields relative to 10 year gilts (%)

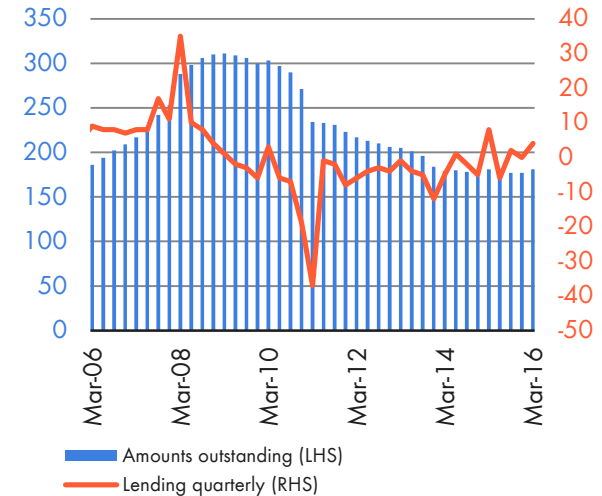


Record low UK government yield

Property yield spreads to gilts at record-highs

## Moderate bank lending

Bank lending to commercial real estate (£'000m)

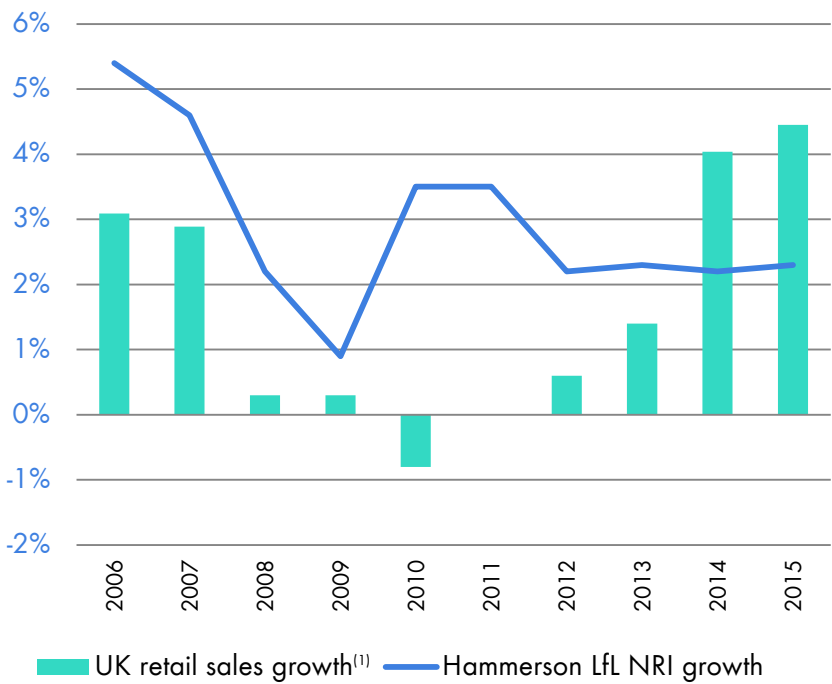


Lending to commercial real estate is a third lower than 2008/2009

Banks are significantly better capitalised and no material CMBS exposure

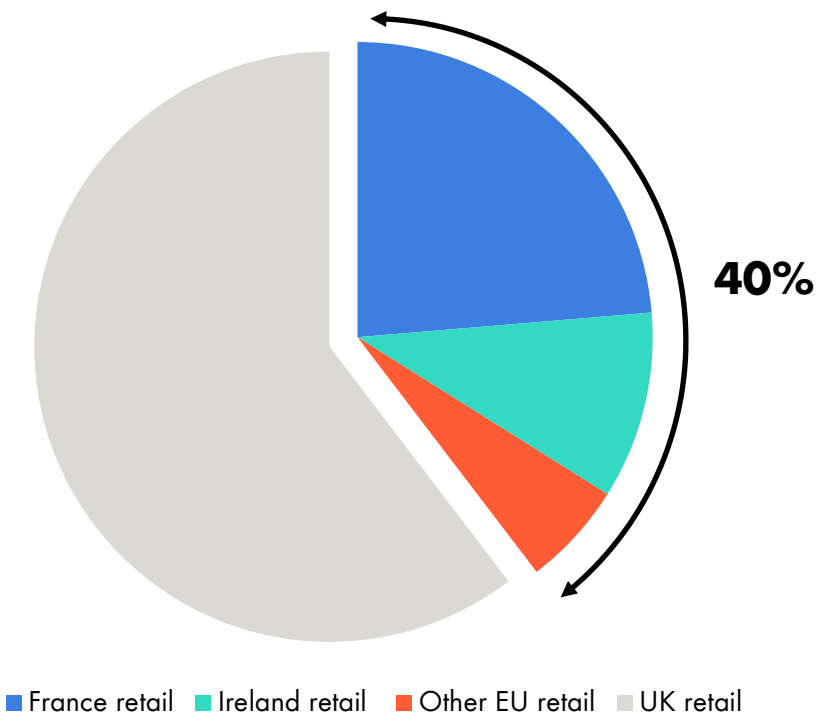
# Hammerson income resilience

Hammerson retail like-for-like NRI track record



**Like-for-like NRI consistently positive despite volatile UK retail sales**

Hammerson's diversified European portfolio



**Diversified portfolio: 40% non-UK assets**

(1) Source: ONS

# A superior retail property portfolio positioned for growth

## Fast-growth end markets

	5 years ago	Today	Growth driver
<b>Ireland exposure</b>	0%	10%	5% Ireland retail sales growth <sup>(1)</sup>
<b>Premium outlets exposure</b>	1%	14%	15% retail sales CAGR <sup>(2)</sup>

## High quality assets

<b>Average shopping centre asset size<sup>(3)</sup></b>	£350m	£440m	Polarisation to destination venues drives organic growth
<b>Average shopping centre rents passing<sup>(4)</sup></b>	£440/m <sup>2</sup>	£510/m <sup>2</sup>	Demand from retailers for premium space

## Enhanced shopper experience

<b>Shopping centre catering and leisure</b>	6%	14%	Driving footfall and dwell time
<b>Commercialisation income<sup>(5)</sup></b>	£8m	£14m	Diversified income stream

(1) Source: Ireland CSO (All retail business sales, value, 2015 YoY growth)

(2) Value Retail compound brand sales growth since 2006

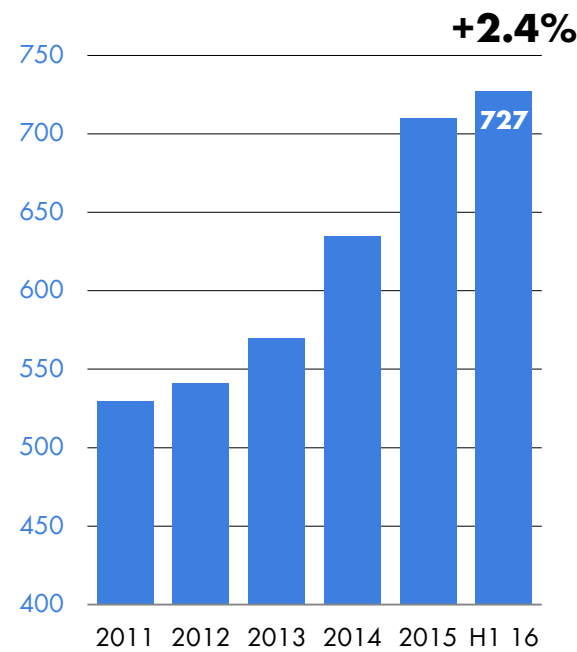
(3) At 100% asset value

(4) Weighted across UK and France

(5) Gross income across UK shopping centres at 100% (not Hammerson share)

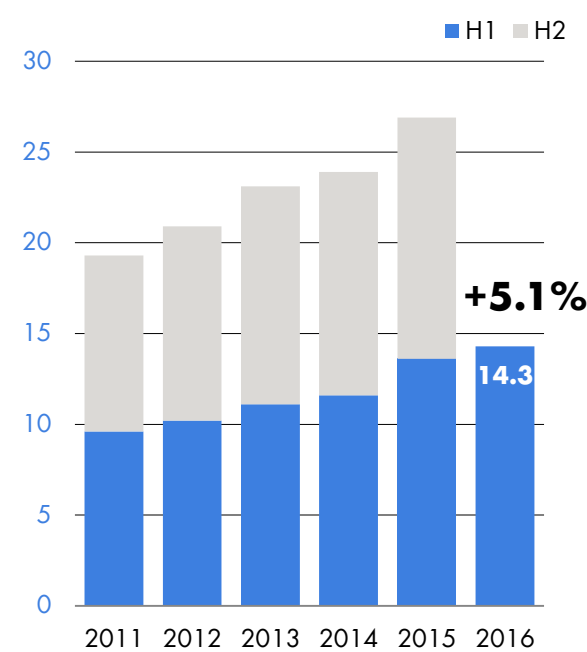
# Consistent track record

NAVPS (pence)



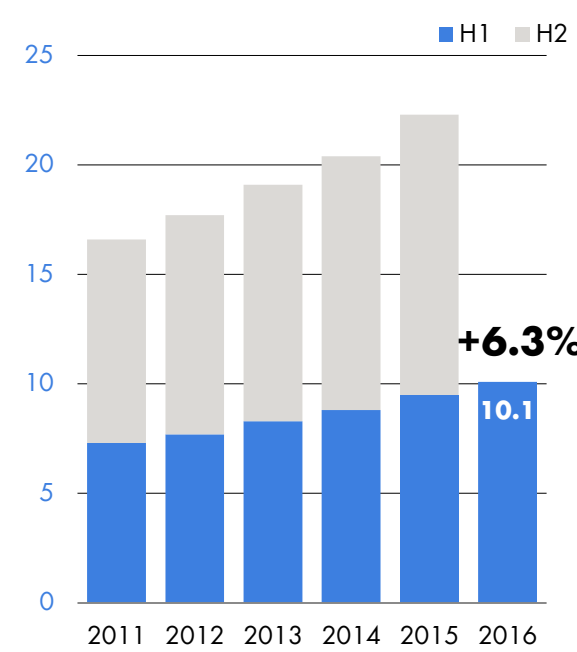
Dec 2011 - H1 2016 CAGR +7.3%

EPS (pence)



H1 CAGR +8.3%

DPS (pence)



H1 CAGR +6.5%

# 02 Financial results

**Timon Drakesmith** – CFO

- Review of H1 2016 financial performance
- Analysis of valuation trends
- Debt position
- Overview of Group risk management measures





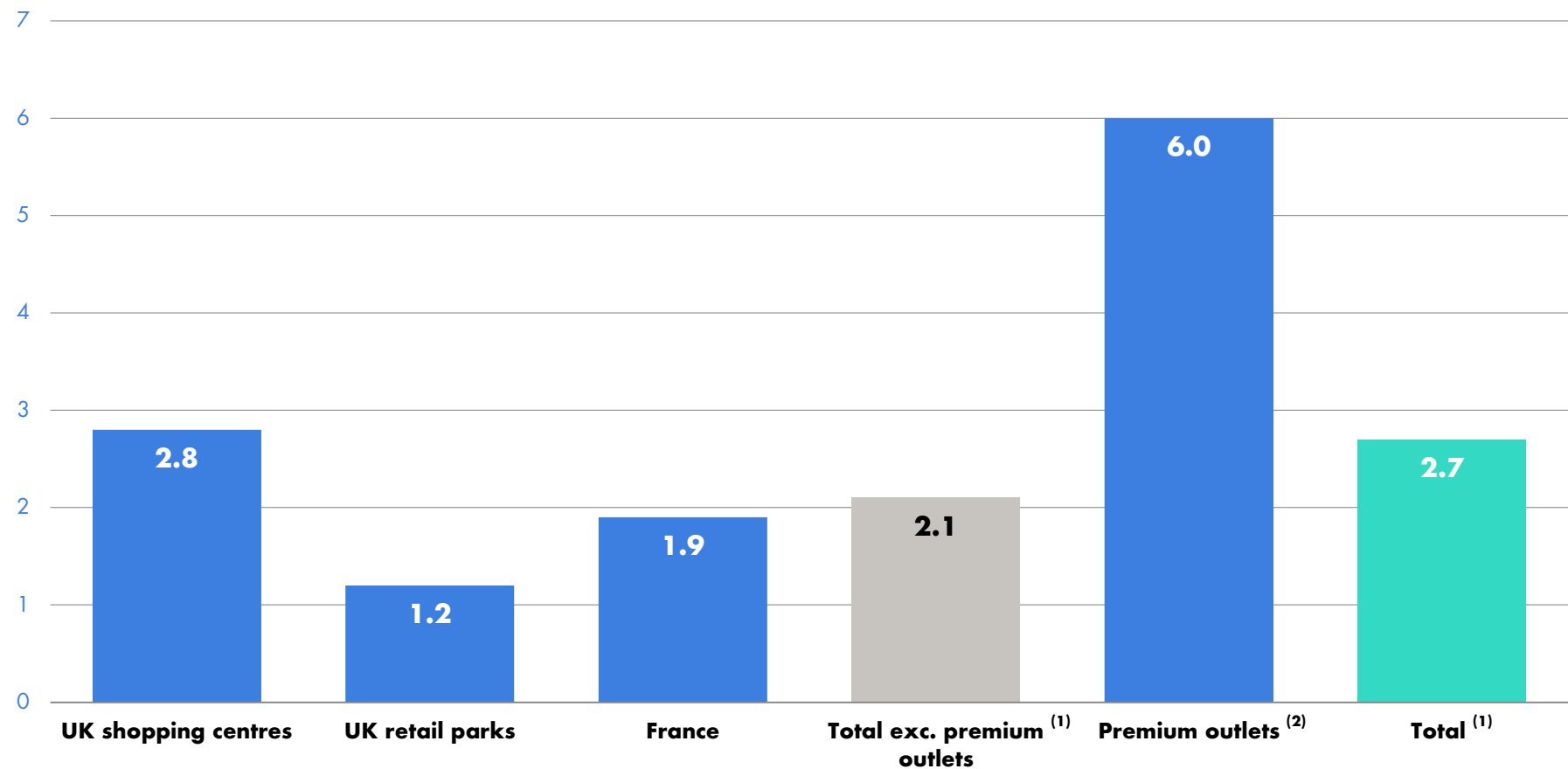
# Headline results

<b>Income statement</b>		<b>30 Jun 2016</b>	<b>30 Jun 2015</b>	<b>Change</b>
	<b>Net rental income (£m)</b>	167.7	159.5	+5.1%
	<b>Adjusted profit (£m)</b>	112.6	106.2	+6.0%
	<b>Adjusted EPS (p)</b>	14.3	13.6	+5.1%
	<b>Interim dividend (p)</b>	10.1	9.5	+6.3%
<b>Balance sheet</b>		<b>30 Jun 2016</b>	<b>31 Dec 2015</b>	<b>Change</b>
	<b>Portfolio value (£m) <sup>(1)</sup></b>	8,964	8,374	+0.7%
	<b>EPRA NAVPS (p)</b>	727	710	+2.4%
	<b>LTV (%)</b>	40	38	+2 p.p.

(1) Valuation for total portfolio including premium outlets. Change reflects capital return.

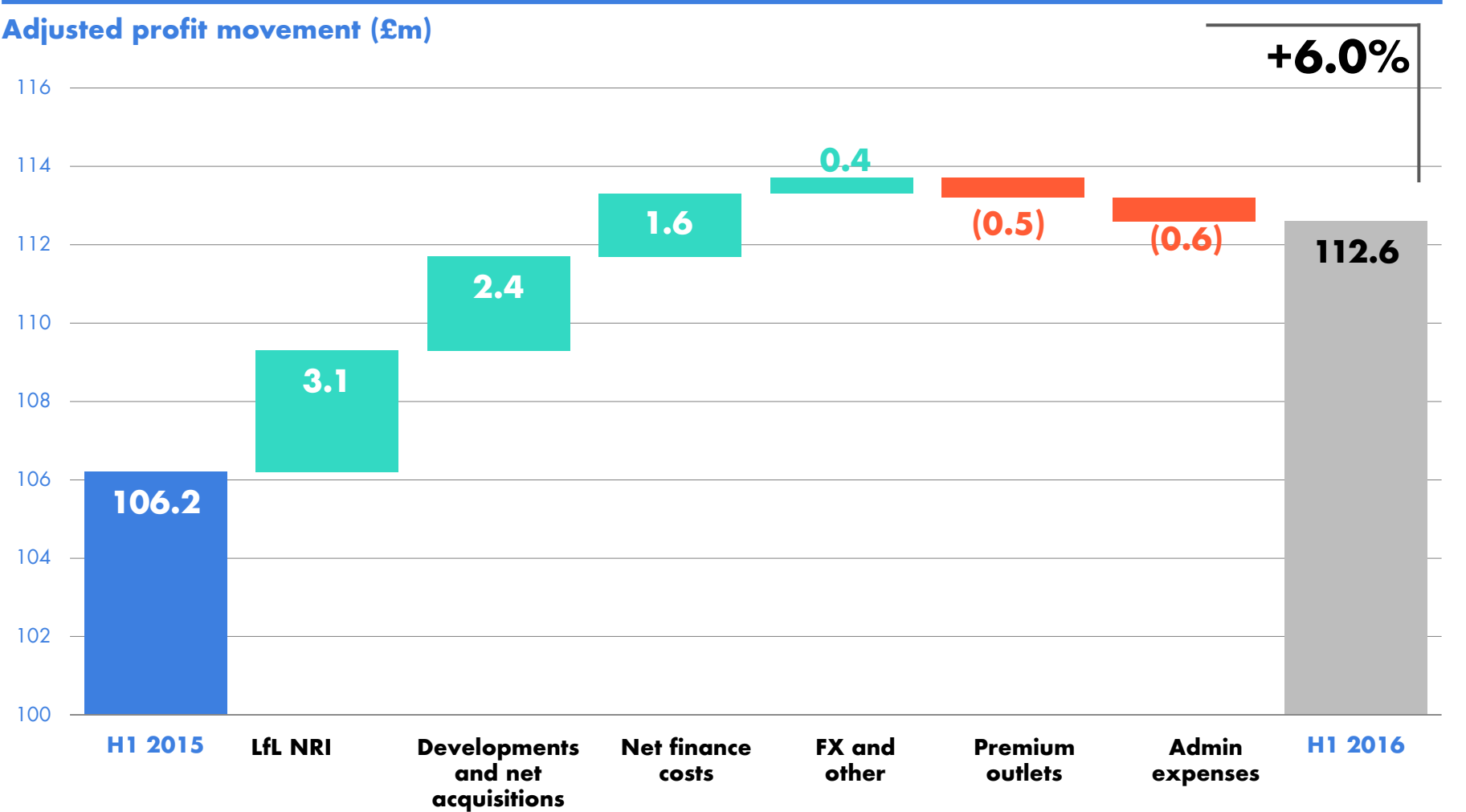
# Positive LfL net rental income growth

H1 2016 LfL NRI growth by sector (%)



(1) Includes LfL movement of UK other properties of 2.8% – principally assets held for development and non-core  
(2) Includes Value Retail only as VIA Outlets schemes undergoing material reconfigurations

# Strong profit growth



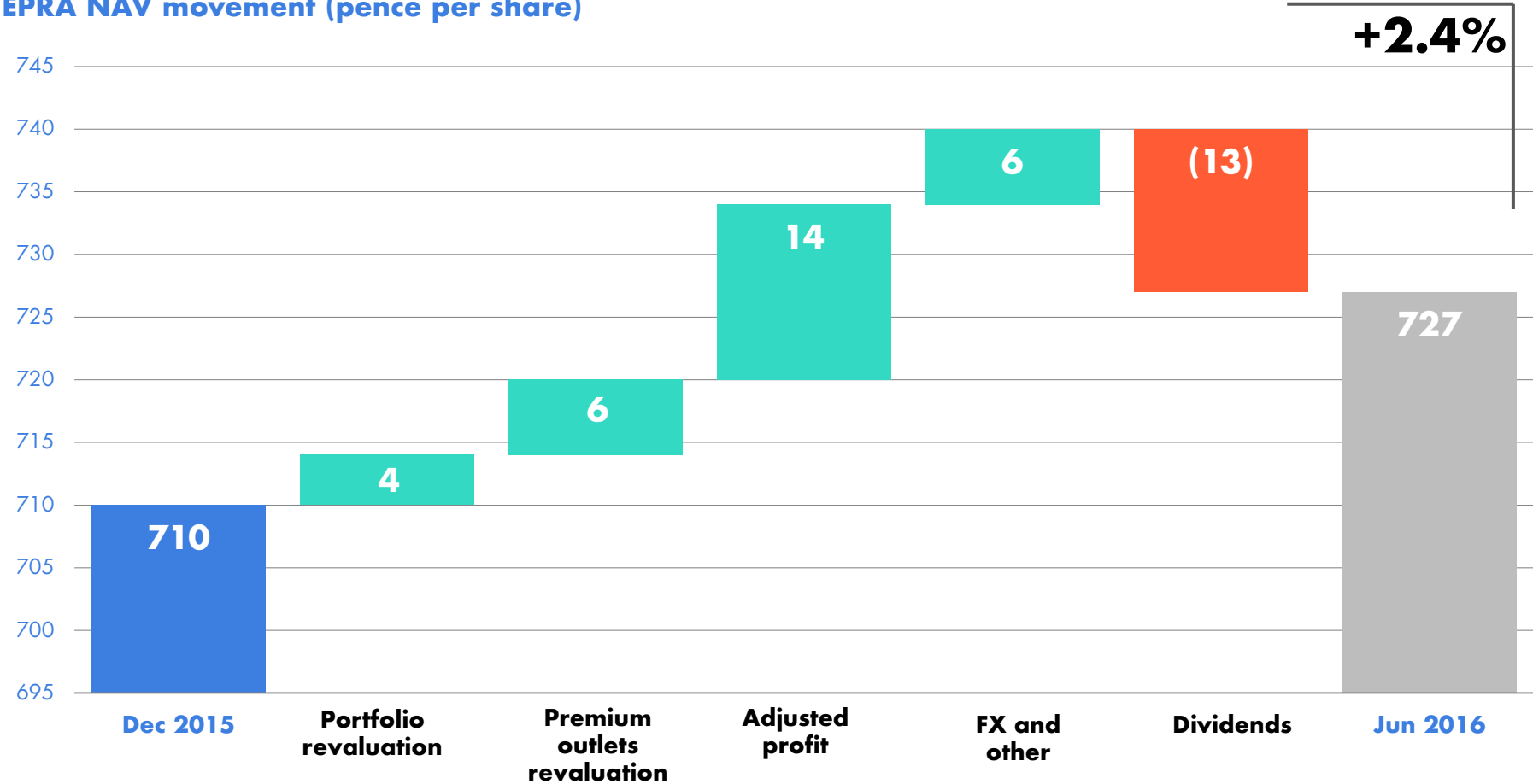
# Valuation analysis

	H1 2016 capital return <sup>(1)</sup> (%)	Components of underlying valuation change			Value at 30 Jun 2016 <sup>(2)</sup> (£m)
		Yield shift (%)	Income and other (%)	Stamp duty (%)	
UK shopping centres	-0.4	+0.1	+0.3	-0.8	3,332
UK retail parks	-3.0	-1.5	-0.6	-0.9	1,526
France	+2.9	+3.4	-0.2	-0.3	2,070
UK other interests <sup>(3)</sup>	-0.7	0.0	+0.3	-1.0	158
Developments	+4.9	0.0	+5.7	-0.8	481
Premium outlets	+3.5	+0.8	+3.1	-0.4	1,397
<b>Total</b>	<b>+0.7</b>	<b>+0.7</b>	<b>+0.6</b>	<b>-0.6</b>	<b>8,964</b>

<sup>(1)</sup> At constant exchange rates  
<sup>(2)</sup> Figures on a proportionally consolidated basis  
<sup>(3)</sup> Principally assets held for redevelopment and non-core

# NAVPS uplift

EPRA NAV movement (pence per share)





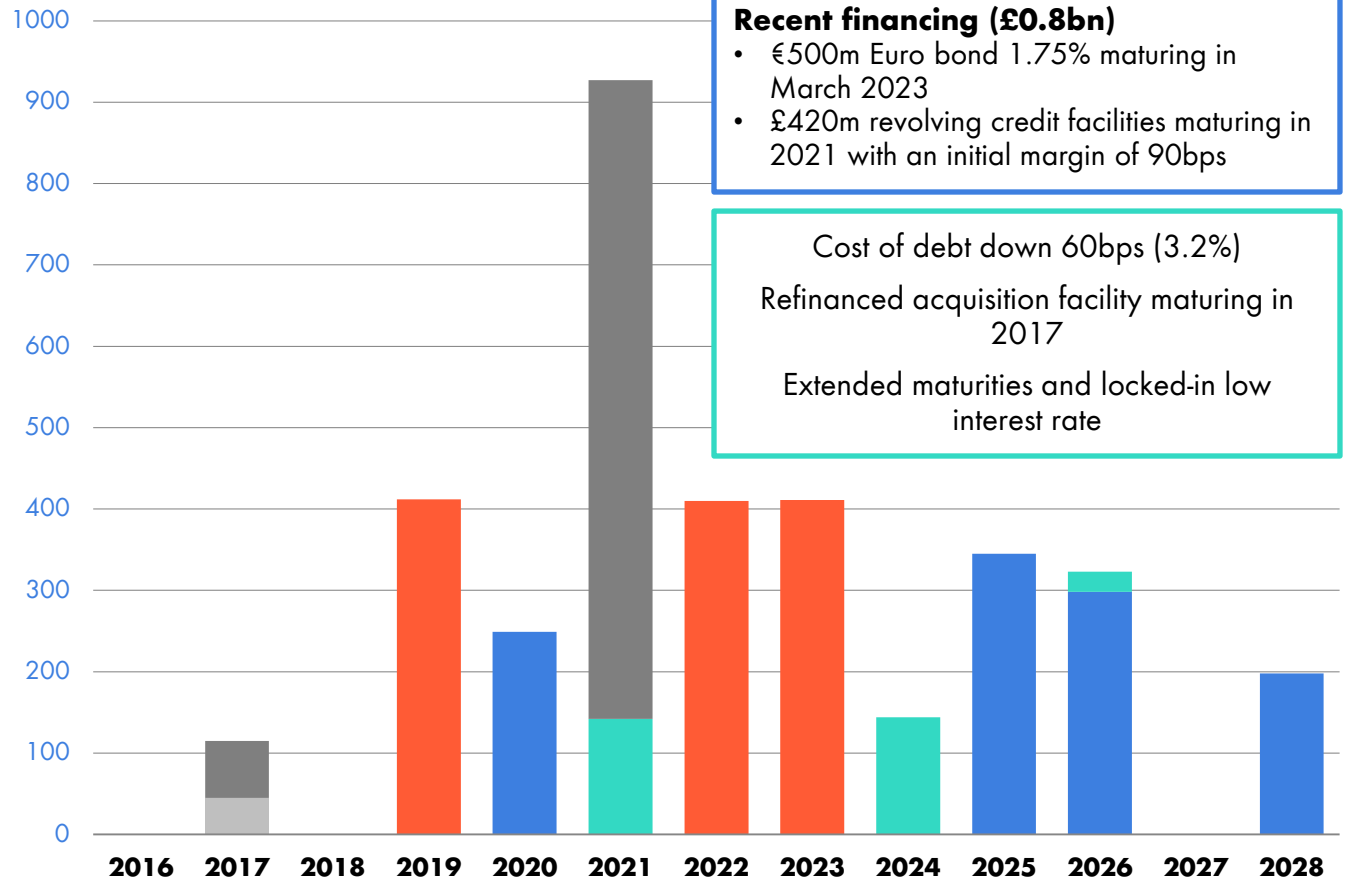
# Financing ratios

	Financing policy	30 Jun 2016	31 Dec 2015
Net debt	-	<b>£3,360m</b>	£2,968m
Gearing	<85%	<b>59%</b>	54%
Loan to value	<40%	<b>40%</b>	38%
Cash/undrawn facilities	-	<b>£945m</b>	£931m
Weighted average cost of finance	-	<b>3.2%</b>	3.8%
Interest cover	>2.0x	<b>3.8x</b>	3.6x
Net debt/EBITDA	<10x	<b>9.7x</b>	9.6x
Fixed rate debt	>50%	<b>68%</b>	61%
GBP/EUR fixed balance sheet hedging	70% - 90%	<b>76%</b>	90%

# Lowering cost of debt and extending maturities

- Revolving credit facilities
- US private placement
- Sterling bonds
- Euro bonds
- Secured debt

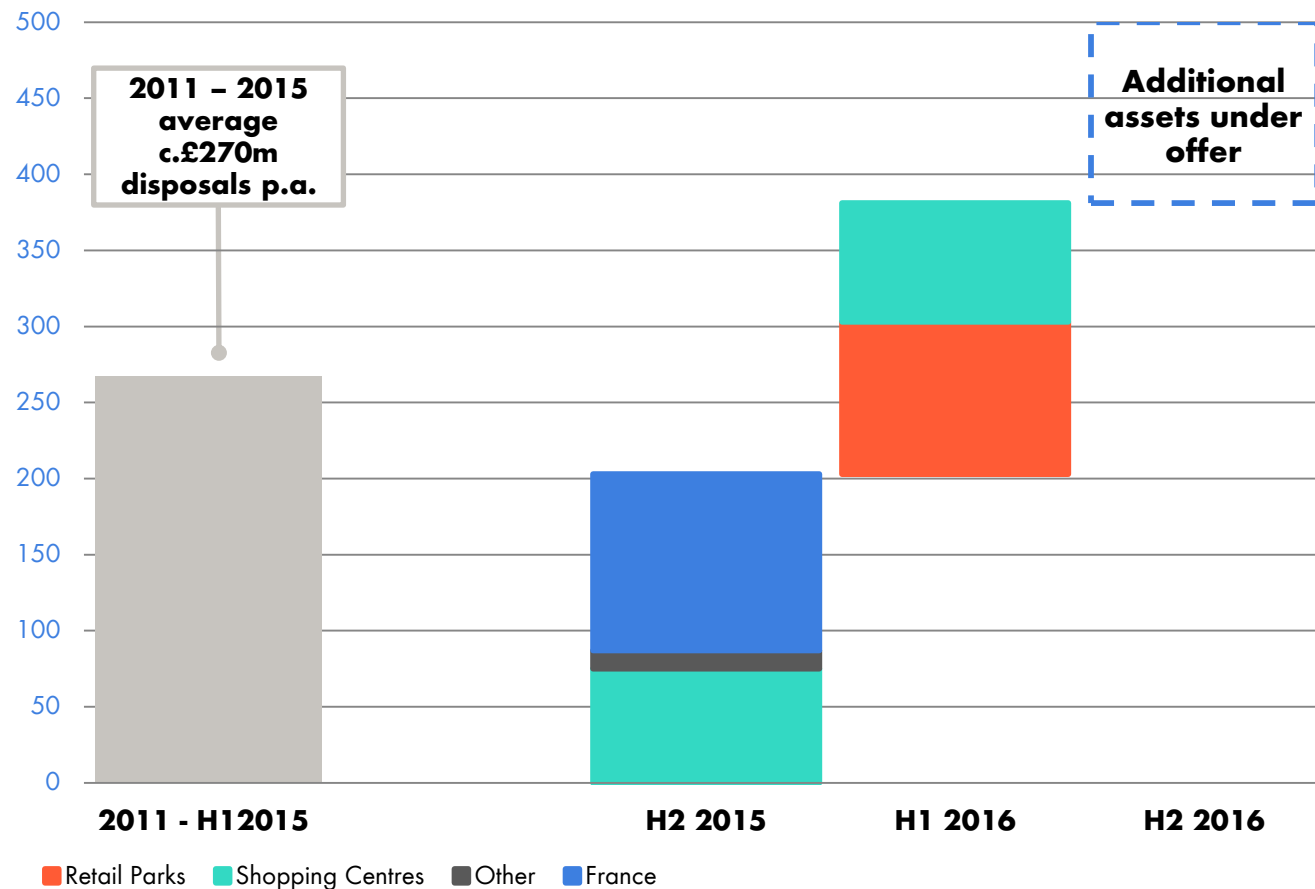
Debt maturity profile (£m) <sup>(1)</sup>



(1) As at 30 June 2016 shown on a proportionally consolidated basis

# £500m disposal programme to fund Ireland acquisition

## On-going disposals in line with capital recycling strategy



### £300m disposals (2016)

**Cramlington** £78m<sup>(1)</sup>

**Folkestone** £7m<sup>(1)</sup>

**Thurrock** £93m

Additional assets under offer c.£120m

### £200m disposals (H2 2015)

**Villebon 2** £116m<sup>(2)</sup>

**Kingston-upon-Thames** £12m

**Monument Mall** £75m

(1) Contracted in July 2016  
(2) Contracted in January 2016

# Hammerson resilience to a UK downturn

## Greater geographic diversity

	June 2016	December 2007
<b>UK property/total property assets <sup>(1)</sup></b>	60%	71%
<b>Property value outside UK <sup>(1)</sup></b>	£3.9bn	£2.1bn
<b>London Office exposure</b>	0%	22%

## Lower committed development

<b>Development properties/total property assets</b>	5%	14%
<b>Development capital commitments/total property assets</b>	1%	6%
<b>Total capital commitments</b>	£115m	£420m

## Strong credit ratios

<b>Gearing</b>	59%	57%
<b>Gearing incl. committed capex</b>	61%	67%
<b>Interest cover</b>	3.8x	1.9x
<b>Cash and undrawn credit lines</b>	£945m	£590m

(1) June 2016 ratios include transactions announced post 30 June 2016: Irish property transfer, Cramlington and Folkestone disposals

# 03

## Portfolio update

**David Atkins** - CEO

UK shopping centres

UK retail parks

France

Premium outlets

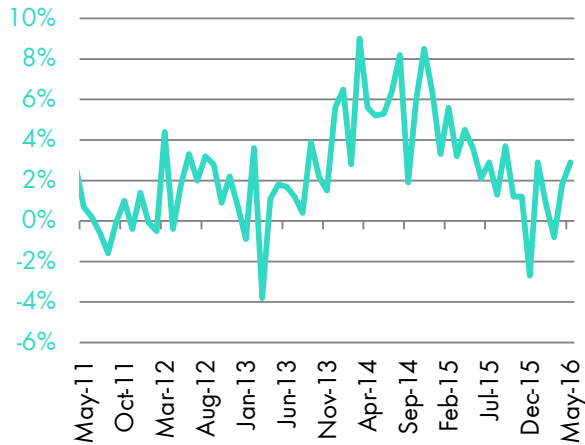
Developments

Ireland

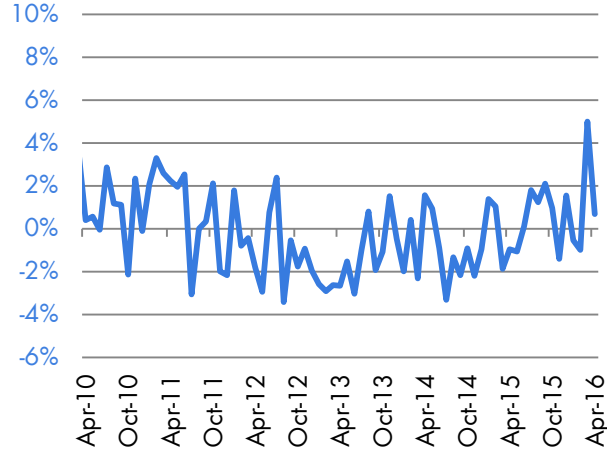


# Retail market overview

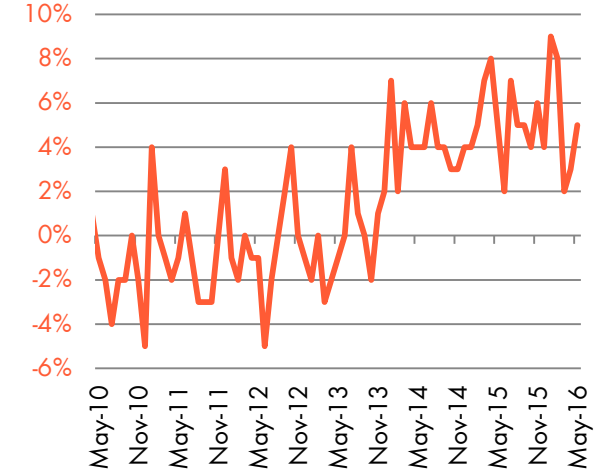
**UK retail sales (1)**



**France retail sales (2)**



**Ireland retail sales (3)**



## H1 trends

Sales pattern more variable  
Exacerbated by atypical weather

## H1 trends

Encouraging positive sales in face of  
headwinds from terrorism, social unrest and  
Paris flooding

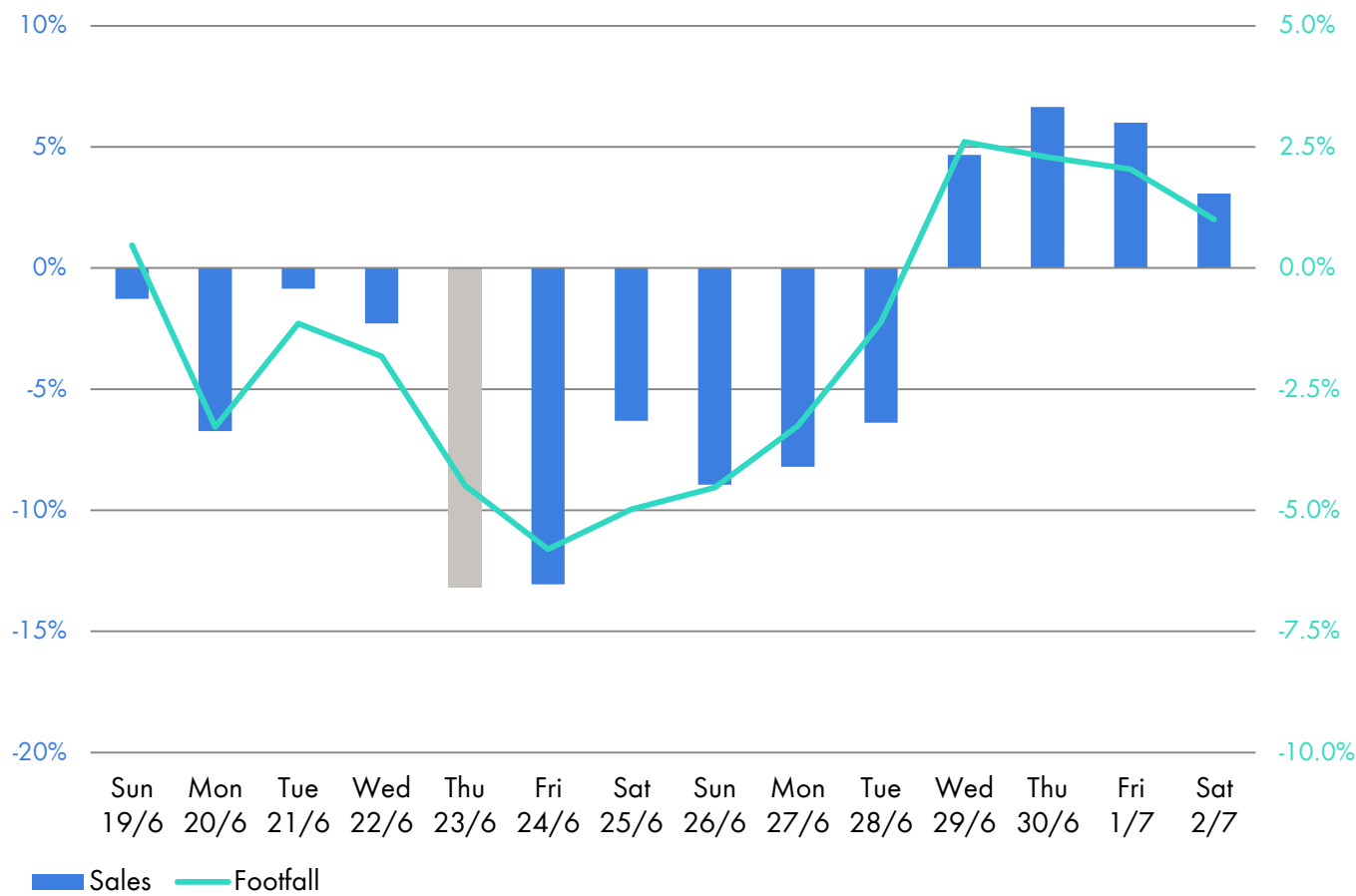
## H1 trends

Strong sales growth continues  
Economic and employment growth

(1) Source: ONS (Non-food store sales, value, YoY growth)  
(2) Source: Banque de France (Retail trade, value, YoY growth)  
(3) Source: Ireland CSO (All retail business sales, value, YoY growth)

# Consumer insight around the Referendum

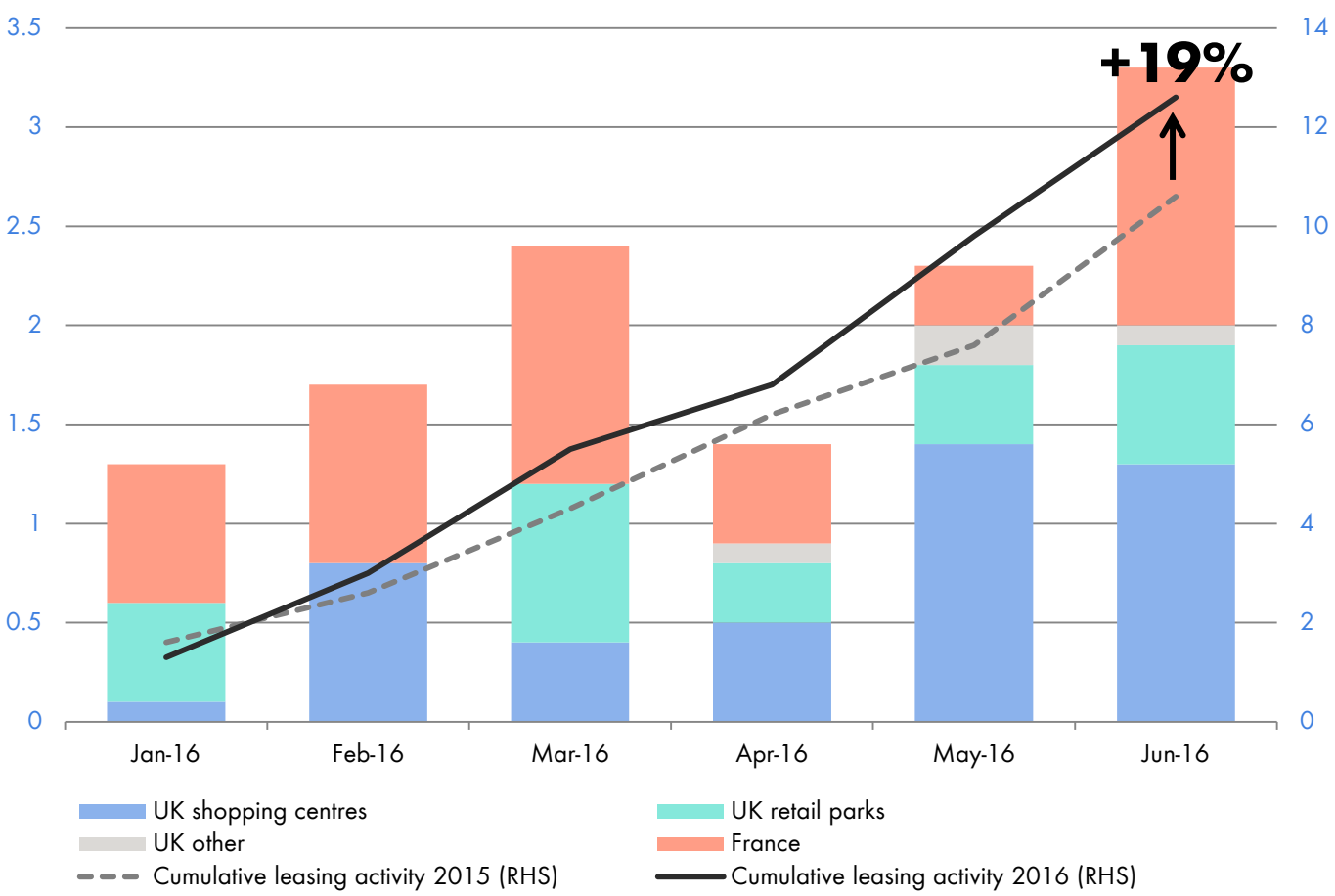
Hammerson UK retail sales and footfall around the date of UK Referendum (1)



(1) Daily sales data from a range of over 850 retail units across Hammerson's UK shopping centres

# Structural trends in retail sector favour Hammerson's portfolio

Total leasing activity H1 2016 (£m)



Post-Referendum

Leases signed  
**20**

Income  
**£2.8m**

# Portfolio update: UK shopping centres



# Attracting leading retailers and driving rental growth

## H1 leasing highlights



Bullring



Oracle



Silverburn



Highcross



WestQuay



Union Square



Cabot Circus



Brent Cross

## Hammerson UK shopping centres

Retail sales	-0.8%
Leasing vs ERV	+6%
ERV growth	+0.5% (+2.3% rolling 12 mths)
LfL NRI	+2.8%



# Innovative asset management

## Taking new restaurant concepts into regional cities



handmade burger Cº



WestQuay  
Watermark



Bill's



## Pop-ups for entrepreneurs and start-ups



# Portfolio update: UK retail parks



# Retail parks leasing momentum continues

## H1 leasing highlights



NEW LOOK  
mothercare

Elliott's Field  
Rugby



Fife Central,  
Kirkcaldy



RIVER ISLAND

Cyfarthfa,  
Merthyr Tydfil

## Hammerson UK retail parks

Customer visits	+3.1%
Leasing vs ERV	+4%
ERV growth	-0.1% (+0.5% rolling 12 mths)
LfL NRI	+1.2%



# Versatile retail park developments deliver low-risk, attractive returns

## Future development opportunities

	Description	TDC £m	Estimated YOC %
<b>Orchard Centre, Didcot</b>	10,000m <sup>2</sup> extension with fashion-led offer	45	7
<b>Elliott's Field, Rugby (Phase 2)</b>	9,000m <sup>2</sup> homeware focused extension	30	9
<b>Oldbury, Dudley</b>	10,900m <sup>2</sup> new retail park with catering	21	9
<b>Parc Tawe, Swansea</b>	20,000m <sup>2</sup> retail and leisure redevelopment	16	12
<b>Fife Central, Kirkcaldy</b>	8,500m <sup>2</sup> extension creating 5 new units	10	7



**Orchard Centre, Didcot**



**Elliott's Field, Rugby (Phase 2)**



**Parc Tawe, Swansea**

# Portfolio update: France





# Continuing to introduce new international brands

## H1 leasing highlights



Les Terrasses du Port



O'Parinor



Espace St Quentin



Les Trois Fontaines

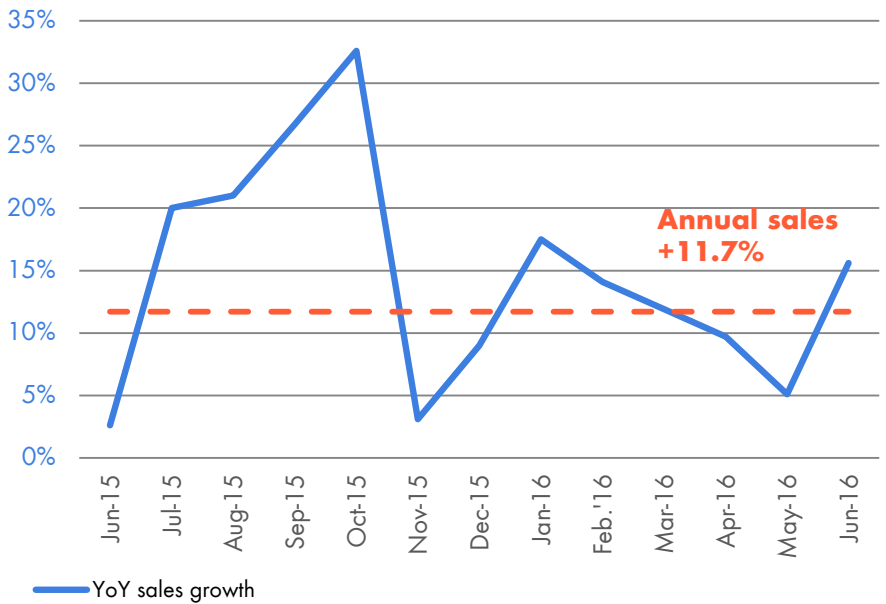
## Hammerson France

Retail sales	+3.0%
Leasing vs ERV	+4%
ERV growth	+0.1% (+0.5% rolling 12 mths)
LfL NRI	+1.9%

# Continuing exceptional performance at Les Terrasses du Port, Marseille



Les Terrasses du Port: year 2 sales performance



<b>Occupancy</b>	<b>99%</b>
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<b>2016 leasing vs ERV</b>	<b>+15%</b>
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<b>Revaluation uplift</b>	<b>+44%</b>
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# Portfolio update: Premium outlets



# Differentiated investment in premium outlets



	Value Retail	VIA Outlets
Sales growth YoY	+5%	+7%
Sales density	€14,600/m <sup>2</sup>	€3,600/m <sup>2</sup>
Sales density growth YoY	+2%	+16%
Capital return	+3.4%	+3.7%

## Recent leasing deals

ARMANI

Maasmechelen



Fashion Arena

TED BAKER  
LONDON

La Roca

TOMMY HILFIGER

Hede



# Extension opportunities offer additional growth for premium outlets

Q4 2016

**Fidenza Village, Milan**



3,300 m<sup>2</sup>

20% incremental space

25 new boutiques

Opening October 2016

Q1 2017

**Batavia Stad, Amsterdam**



5,600 m<sup>2</sup>

22% incremental space

43 new boutiques

Opening early 2017

Q4 2017

**Bicester Village, UK**



5,500 m<sup>2</sup>

23% incremental space

33 new boutiques

Demolition of Tesco store completed



# Portfolio update: Developments





# Victoria Gate, Leeds opening October 2016

John Lewis

THE WHITE COMPANY  
LONDON

HACKETT  
LONDON

ANTHROPOLOGIE

& other Stories

D&D  
LONDON



Calvin Klein

LE PAIN  
QUOTIDIEN

GANT®

TOMMY HILFINGER

Pre-let / Advanced negotiations

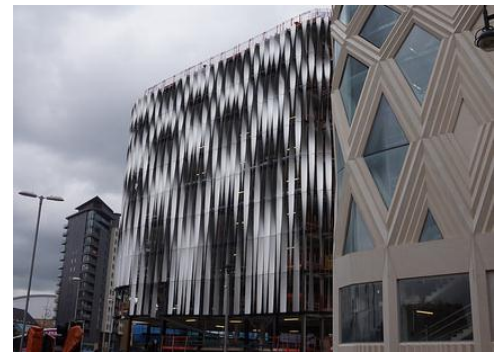
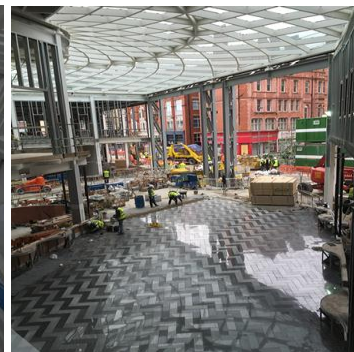
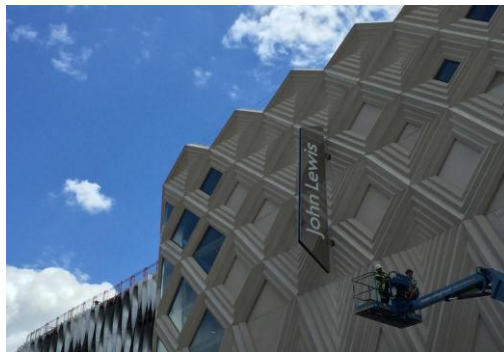
**74% / 90%**

Income

**£11m**

Yield on cost

**6.2%**





# WestQuay Watermark, Southampton opening Q1 2017

**CAU** **BYRON**  
CARNE ARGENTINA UNICA PROPER HAMBURGERS

**cosmo** **Bill's**

**Jamie's** **RED DOG**  
ITALIAN SALOON

**wahaca** **FIVE GUYS**  
BURGERS and FRIES

**CABANA** **hollywood bowl**  
BRASILIAN BARBECUE

**SHOWCASE**  
CINEMA DE LUX

Pre-let / Advanced negotiations

**91% / 97%**

Income

**£6m**

Yield on cost

**6.0%**





# Work on-going to prepare major London developments

## Brent Cross



CPO inquiry concluded  
CPO decision expected late 2016/early 2017  
Outline planning granted, detailed application to be submitted Q1 2017  
Development Agreement exchanged

Incremental retail space

**90,000m<sup>2</sup>**

Cost to complete <sup>(1)</sup>

**£475-550m**

## Croydon



New outline planning application including new full-line Marks & Spencer store to be submitted Q3 2016  
New scheme incorporates three levels of retail, enhanced leisure facilities and extended public realm  
CPO completed to enable land assembly to be delivered

Croydon Partnership retail

**200,000m<sup>2</sup>**

Cost to complete<sup>(1)</sup>

**£650-700m**

## The Goodsyard



Mayor of London deferred planning application in April 2016  
In discussion with GLA to address points of concern  
Remain committed to progressing the planning application

Size (gross external area)

**270,000m<sup>2</sup>**

Total Phase 1 cost to complete<sup>(1)</sup>

**£140-160m**

(1) Hammerson share

# Portfolio update: Ireland





# Completed the consensual agreement in Dublin

## Strategic success

Successful transfer of underlying prime retail properties and development land

## Executed on plan

Costs and timing in-line with original assumptions

## Capital allocation

Focused on enhancing income growth prospects

## Scale

Delivers significant market share and ownership of the largest retail property asset in Ireland

## Growth

Europe's fastest growing economy

## Expertise

Apply expertise to bring fresh approach and drive returns



# Dundrum: exceptional growth driver



## Premier scheme in Ireland

1,500,000sq ft / 158 units / 99% occupancy

## Strong retail sales

Growth +5% <sup>(1)</sup>

## Ireland's gateway centre

New international retailers: 1st Five Guys in Ireland

## Strong demand for upsizings

Zara, BT2, H&M, River Island

## Rental tension driving forecast 7-8% IRR

### Zone A rent: Dundrum vs Dublin retail vs super-prime UK schemes (£/psf)



Source: Company, CBRE  
(1) Year to date to 30 June 2016

# 04 Conclusion



# Conclusion

## A well-positioned business...

### Great geographic diversity

40% outside UK

100% retail

### Low committed development

1% committed capex

On-site schemes complete in 6 months

### Strong credit ratios

3.8x interest cover

£945m cash and undrawn facilities

## ...opportunities for further growth

### Fast-growth end markets

10% Ireland

14% Premium outlets

### High quality assets

Prime destination venues

Compelling development pipeline opportunities

### Enhanced shopper experience

14% catering and leisure

Innovative commercialisation

## Delivering consistent shareholder returns

# Questions



## Disclaimer

This presentation contains certain statements that are neither financial results nor other historical information. These statements are forward-looking in nature and are subject to risks and uncertainties. Actual future results may differ materially from those expressed or implied by these statements.

Many of these risks and uncertainties relate to factors that are beyond Hammerson's ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behaviour of other market participants, the actions of governmental regulators and other risk factors such as the Company's ability to continue to obtain financing to meet its liquidity needs, changes in the political, social or regulatory framework in which the Company operates or in economic or technological trends or conditions, including inflation and consumer confidence, on a global, national or regional basis.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. Hammerson does not undertake any obligation to publicly release any revision to these forward-looking statements to reflect events or circumstances after the date of these materials. Information contained in this presentation relating to the company or its share price, or the yield on its shares, should not be relied upon as a guide to future performance.

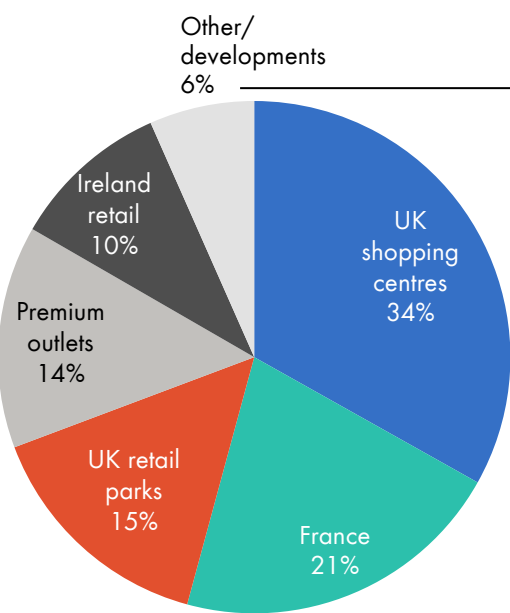


# Appendices



# Hammerson invests in prime retail assets throughout Europe

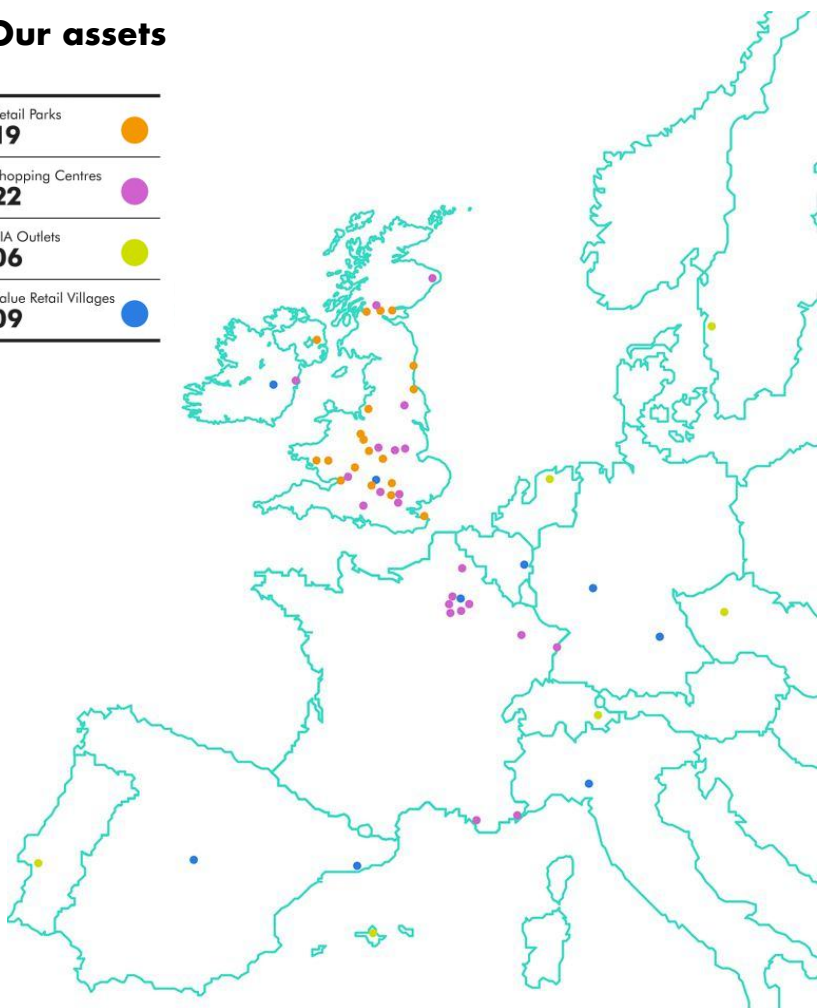
## Portfolio overview (1)



Gross Asset Value	£9.7bn
UK shopping centres	£3.3bn
France	£2.1bn
UK Retail Parks	£1.5bn
Premium Outlets	£1.4bn
Ireland retail	£0.8bn
Other/developments	£0.6bn

## Our assets

Retail Parks	19
Shopping Centres	22
VIA Outlets	06
Value Retail Villages	09



(1) As at 30 June 2016, including Irish loan portfolio

# Operational statistics

	UK shopping centres	France
<b>Sales<sup>(1)</sup></b>	-0.8%	+3.0%
<b>Footfall</b>	+0.3%	+4.1%
<b>Rent:sales<sup>(2)</sup></b>	12.3%	12.3%
<b>OCR<sup>(2)</sup></b>	19.3%	15.3%

<b>Sales densities<sup>(2)</sup></b>	UK £/ft <sup>2</sup>	France £/ft <sup>2</sup>
<b>H1 2016</b>	310 - 625	350 - 635
<b>2015</b>	310 - 620	220 - 621
<b>2014</b>	290 - 590	200 - 610

<b>Occupancy (%)</b>	UK shopping centres	UK retail parks	France	Other	Group
<b>30 June 2016</b>	97.4	98.7	96.3	92.3	97.2
<b>31 December 2015</b>	98.3	98.4	96.9	91.0	97.7
<b>30 June 2015</b>	97.8	98.2	96.7	89.0	97.2

(1) Retail sales on same-centre basis, includes all shopping centres

(2) France data includes VAT

# Portfolio leasing overview

	Leasing vs previous passing	Leasing vs ERV	ERV growth	Rent secured from new leases
<b>UK shopping centres</b>	+20.9%	+6%	+0.5%	£4.5m
<b>UK retail parks</b>	+21.4%	+4%	−0.1%	£2.5m
<b>France</b>	−10.4%	+4%	+0.1%	£5.2m
<b>Group <sup>(1)</sup></b>	−0.8%	+5%	+0.2%	£12.6m

(1) Including UK Other properties – principally assets held for development and non-core

# Dublin portfolio overview

Asset	Description	Size	Hammerson ownership	Passing rent p.a. (Hammerson share)
<b>Dundrum</b>	Ireland's premier retail and leisure destination	140,000m <sup>2</sup>	50% JV with Allianz	€30.1m
<b>Dundrum Village</b>	Strategic development opportunity adjoining Dundrum	6 acres	50% JV with Allianz	€1.0m
<b>Pavilions, Swords</b>	Well connected suburban shopping centre in northern Dublin	46,000m <sup>2</sup>	50% co-ownership <sup>(1)</sup>	€7.1m
<b>Pavilions development site</b>	Large land plot with secured planning consent	16 acres	100%	n/a
<b>Ilac Centre</b>	High footfall centre in heart of Henry Street retail area	15,000m <sup>2</sup>	50% co-ownership <sup>(2)</sup>	€4.2m
<b>Dublin Central</b>	Concentrated urban development site in core retail Dublin zone, adjoining Ilac Centre	5 acres	100% ownership <sup>(3)</sup>	€1.6m

(1) Co-owners are Irish Life (25%) and IPUT (25%). Current loan interest: completion of Hammerson co-ownership subject to pre-emption and regulatory processes

(2) Co-owners are Irish Life (50%). Current loan interest: completion of Hammerson co-ownership subject to preemption and regulatory processes

(3) Development manager is Chartered Land which has an option over a 50% investment in the development project prior to 1 June 2017

# Irish loan acquisition

## Hammerson costs

	€m	£m <sup>(1)</sup>
<b>Initial loan acquisition (50%)</b>	936	775
<b>Balancing payment to Allianz, fees, transaction costs and taxes – phased through H2 2016</b>	293	242
<b>Total consideration</b>	1,229	1,017

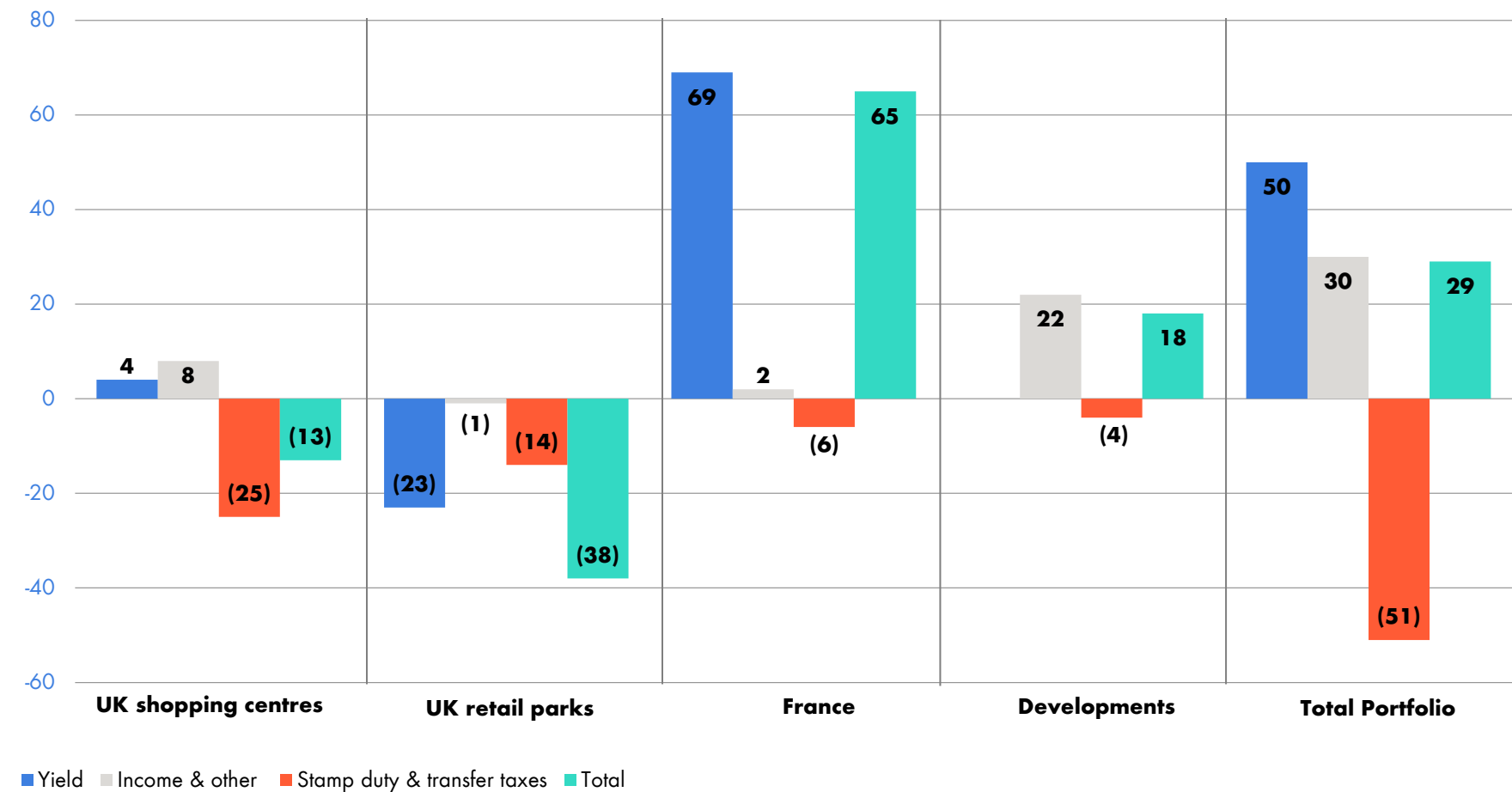
(1) Converted at FX rate as at 30 June 2016, £1:€1.208

# Valuation data

	UK shopping centres	UK retail parks	France retail	UK Other interests	Total portfolio
<b>True equivalent yield (%)</b>					
<b>30 Jun 2016</b>	5.1	5.7	4.5	7.7	5.1
<b>31 Dec 2015</b>	5.2	5.6	4.7	7.6	5.2
<b>Change (bps)</b>	-10	+10	-20	+10	-10
<b>ERV (£m)</b>					
<b>30 Jun 2016</b>	177.4	85.1	107.3	13.4	383.2
<b>31 Dec 2015</b>	166.2	90.9	101.0	13.6	371.7
<b>LfL change (%)</b>	0.5	-0.1	0.1	-1.2	0.2

# Components of valuation change

Components of valuation change in H1 2016 – total portfolio (£m)



Note: The total portfolio movement includes the movement in the UK Other interests portfolio where valuations changed by a total of £3m during H1 2016



# On site and major developments

On-site developments <sup>(1)</sup>	Lettable area m <sup>2</sup>	Potential completion	Value 30 Jun 2016 £m	Estimated cost to complete <sup>(2)</sup> £m	Estimated annual income <sup>(3)</sup> £m	Let <sup>(4)</sup> %
Victoria Gate, Leeds	35,400	Q4 2016	170	45	11	74
WestQuay Watermark, Southampton	17,000	Q1 2017	58	43	6	91
<b>Total</b>	<b>52,400</b>		<b>228</b>	<b>88</b>	<b>17</b>	

Major developments	Ownership %	Lettable area m <sup>2</sup>	Earliest start	Potential completion	Estimated cost to complete £m
Brent Cross extension, London NW4	41	90,000	2017	2021	475-550
Croydon town centre, South London	50	200,000	2017	2020/21	650-700
The Goodsyards, London E1 <sup>(5)</sup>	50	270,000	2017	Phased	140-160
<b>Total</b>		<b>560,000</b>			<b>1,265-1,410</b>

(1) Group ownership 100% for all on-site schemes

(2) Incremental capital cost including capitalised interest

(3) Incremental income net of head rents and after expiry of rent-free periods

(4) Let or in solicitors' hands by income at 22 July 2016

(5) Cost reflects phase 1 only. Due to residential component of scheme, area is gross external and income is not applicable

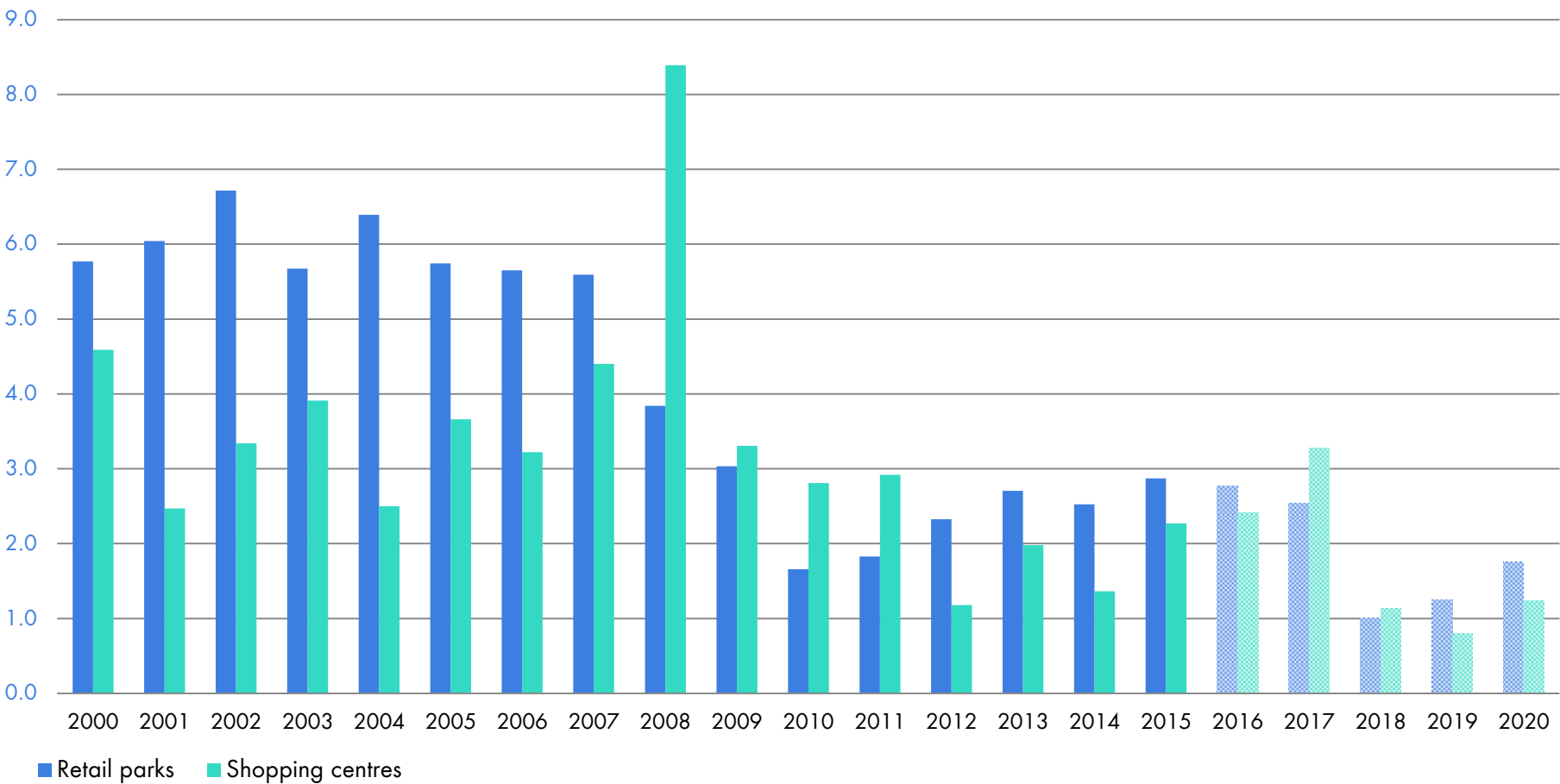
(6) € converted at £1 = €1.208

# Development pipeline opportunities

Scheme	Lettable area m <sup>2</sup>	Key Facts
<b>Silverburn (Phase 4), Glasgow</b>	50,000	<ul style="list-style-type: none"> <li>Consent granted in October 2015 for a masterplan for a future extension of existing centre</li> <li>Masterplan includes retail, hotel and leisure uses</li> </ul>
<b>Union Square, Aberdeen</b>	27,800	<ul style="list-style-type: none"> <li>Extension of existing shopping centre for retail, leisure and catering. Including additional car parking and a hotel and reconfiguration of part of existing centre</li> <li>Planning application submitted in February 2016</li> </ul>
<b>Victoria Gate, Leeds (Phase 2)</b>	73,000	<ul style="list-style-type: none"> <li>Planning consent for retail-led scheme, including up to 2,700 car park spaces</li> <li>Freehold control of site obtained</li> </ul>
<b>WestQuay Watermark, Southampton (Phase 2)</b>	58,000	<ul style="list-style-type: none"> <li>Outline planning consent for mixed-use scheme</li> <li>Council-owned land, with joint review of scheme under way</li> </ul>
<b>Elliott's Field, Rugby (Phase 2)</b>	9,000	<ul style="list-style-type: none"> <li>Land adjacent to existing site acquired in June 2016 for future homeware-led retail park development</li> </ul>
<b>Oldbury, Dudley</b>	10,900	<ul style="list-style-type: none"> <li>Planning for new retail park development approved in April 2016</li> </ul>
<b>Orchard Centre, Didcot</b>	10,000	<ul style="list-style-type: none"> <li>£45 million expansion of existing centre with M&amp;S Food Hall anchor</li> <li>Planning approval in July 2015 and pre-letting ongoing</li> </ul>
<b>Parc Tawe, Swansea</b>	20,000	<ul style="list-style-type: none"> <li>Refurbishment and modernisation of existing retail park</li> <li>Planning dispute successfully appealed in September 2015</li> </ul>
<b>Italie Deux, Paris 13ème</b>	6,900	<ul style="list-style-type: none"> <li>Retail extension of existing shopping centre</li> <li>Progressing necessary consents to enable start-on site</li> </ul>
<b>Les 3 Fontaines, Cergy Pontoise</b>	24,800	<ul style="list-style-type: none"> <li>Retail and leisure extension as part of wider city centre project</li> <li>Submission of a number of consent applications and agreement with a number of co-owners achieved in 2015</li> <li>Awaiting confirmation of consents and final co-ownership agreements</li> </ul>
<b>SQY Ouest, Saint-Quentin-en-Yvelines</b>	32,000	<ul style="list-style-type: none"> <li>Opportunity to reposition existing shopping centre, creating a leisure-led destination</li> </ul>
<b>Total</b>	<b>322,400</b>	

# Retail supply

Retail completions (net additional space, mil sq ft)



Source: PMA

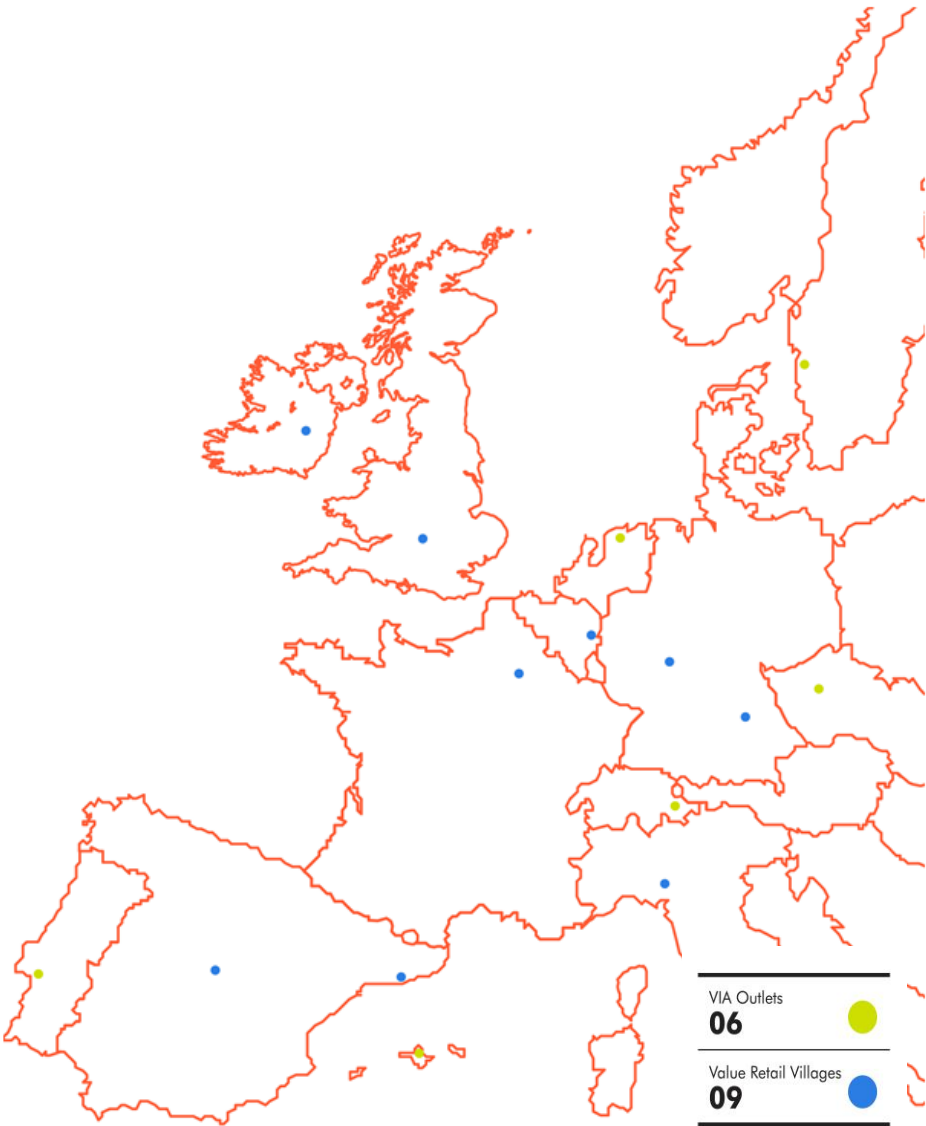
# Premium outlets overview

## Value Retail Villages

Bicester Village, UK
Kildare Village, Dublin
Maasmechelen Village, Brussels
Wertheim Village, Frankfurt
La Vallée Village, Paris
Ingolstadt Village, Munich
Fidenza Village, Milan
La Roca Village, Barcelona
Las Rozas Village, Madrid

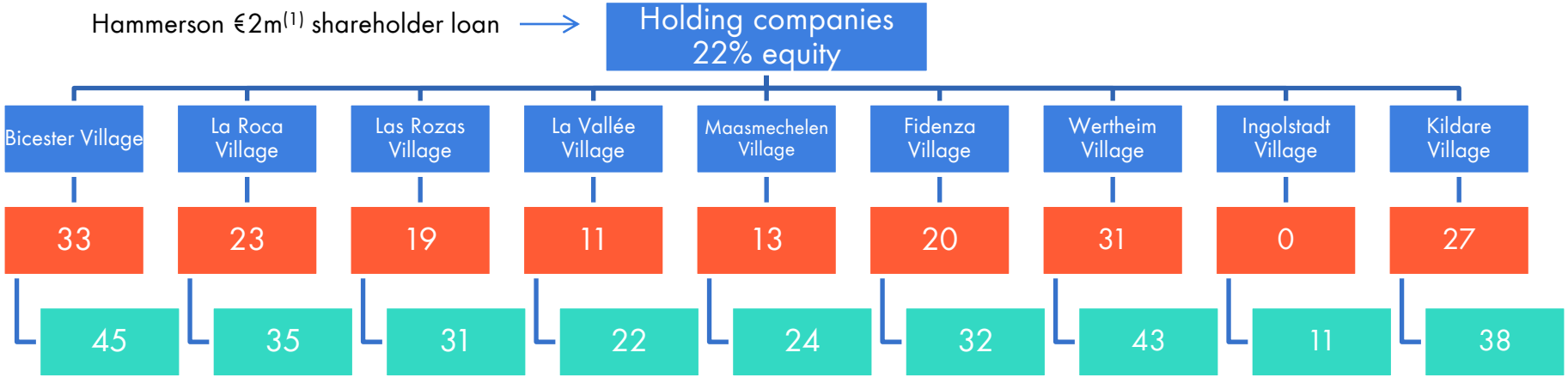
## VIA Outlet centres

Hede, Gothenburg
Batavia Stad, Amsterdam
Fashion Arena, Prague
Festival Park, Majorca
Landquart, Zurich
Alcochete, Lisbon



VIA Outlets	06
Value Retail Villages	09

# Hammerson's investment in Value Retail



Village ownership via LPs (%)

Total Village ownership (%)

(1) Excludes €46m of additional loans secured against various Value Retail assets

# Premium outlets share of results

## Income statement

30 Jun 2016

30 Jun 2015

	Value Retail £m	VIA Outlets £m	Total £m	Value Retail £m	VIA Outlets £m	Total £m
<b>Profit for the year</b>	38.9	6.6	45.5	64.1	5.2	69.3
<b>EPRA adjustments</b>	(30.8)	(4.3)	(35.1)	(57.0)	(1.5)	(58.5)
<b>Adjusted earnings of premium outlets</b>	8.1	2.3	10.4	7.1	3.7	10.8
<b>Interest receivable from Value Retail loans</b>	2.4	-	2.4	2.6	-	2.6
<b>Total contribution to adjusted profit</b>	10.5	2.3	12.8	9.7	3.7	13.4

## Balance sheet

30 Jun 2016

31 Dec 2015

<b>Share of net assets</b>	819.4	131.5	950.9	743.8	110.8	854.6
<b>EPRA adjustments</b>	80.4	9.4	89.8	59.9	6.8	66.7
<b>EPRA adjusted investment</b>	899.8	140.9	1,040.7	803.7	117.6	921.3
<b>Investment in VR China (within Other investments)</b>	6.7	-	6.7	4.8	-	4.8
<b>Loan to Value Retail</b>	39.5	-	39.5	76.4	-	76.4
<b>Total impact of balance sheet – EPRA basis</b>	946.0	140.9	1,086.9	884.9	117.6	1,002.5



# Our sustainability vision: creating retail destinations that deliver positive impacts economically, socially and environmentally

## 2015 highlights

- 4% reduction in Group CO<sub>2</sub>e emissions intensity
- Four industry sustainability awards
- Delivered net zero energy EcoPod for Costa
- £2m saved through waste management
- 3% reduction in electricity demand in UK
- £174k savings in electricity costs
- Retained GRESB Green Star and improved scores in all industry benchmarks
- £2m+ Community investment

## 2016 Plans

- 6% Reduction in electricity consumption
- 5% reduction in landlord water intensity
- 3% reduction in CO<sub>2</sub>e emissions
- 98% diversion of waste from landfill
- Install renewable technology on one existing asset
- Update True Value of Shopping Centres research
- Further senior management sustainability training

# Our sustainability targets and performance

Our 2015 targets	Our 2015 performance	Our 2015 – 2020 targets
Reduce like-for-like carbon emissions by 20% v. 2010 baseline by 2015	-20%	20% reduction in carbon emissions v 2015 baseline
45% of suppliers by value to be engaged with on sustainability, annually	87%	Introduce refreshed sustainable supplier survey in 2016 in the UK and France and continue to improve supplier engagement on sustainability
Increase waste recycling to 85% by 2015	UK 75% France 41%	100% diversion from landfill in the UK, 98% in France
Biodiversity action plans at retail assets by 2015	25/31 in place for L4L portfolio (83% coverage)	Work with partners to trial pioneering, restorative approaches to biodiversity at six managed assets
All employees to complete CR training biennially	51% employees trained 2015	100% of Hammerson employees employed for 12 months or more to receive sustainability training
Reduce water consumption from 2010 by 12% by 2015	UK +28% France -29%	Reduce landlord water intensity by 10%

## Management of leverage

	Actual 31 Dec 2015 <sup>(1)</sup>	Actual 30 Jun 2016 <sup>(1)</sup>	Proforma post further acquisitions and disposals <sup>(2)</sup>
Net debt	£2,968m	£3,360m	£3,218
LTV	38%	40%	39%
Gearing	54%	59%	57%

(1) Value denominator includes €936m (£775m; Dec 15: £690m) acquisition cost of Irish loan portfolio

(2) Reflects cash inflows from: announced disposals of Cramlington (£78m) and Folkestone (£7m); other future disposals (c.£120m); and contracted sale of 50% Grand Central (£175m); as well as cash outflows from payment of conversion of Irish loan property which is phased over H2 2016 subject to pre-emption process on Ilac and Pavilions

## Debt covenants

Description	Tightest covenants	Actual 30 Jun 2016
<b>LTV</b>	None	40%
<b>Gearing</b>	150%	59%
<b>Interest cover ratio</b>	>1.25x	3.8x
<b>Secured debt/net tangible assets</b>	<50%	1%

Keeping all other variables constant, values would have to fall by 38%<sup>(1)</sup>, or 57% for UK values only, before first breach of gearing covenant

(1) Based on the Group's property portfolio, including premium outlets at 30 June 2016

# Tenants in administration

<b>30 June 2016</b>		<b>% of passing rents</b>
<b>71 units in administration</b>		1.4
<b>5 units unoccupied</b>		0.1
<b>31 December 2015</b>		
<b>51 units in administration</b>		1.1
<b>4 units unoccupied</b>		0.1
<b>30 June 2016</b>		
<b>52 units in administration</b>		1.0
<b>10 units unoccupied</b>		0.3